***FBLA Concepts – Middle Level***

***The written objective test may consist of general information about the organization of FBLA-PBL, its goals, creed, bylaws, and other facts found in the FBLA-PBL Chapter Management Handbook and the national FBLA website. Questions may also be asked about general information about Georgia FBLA.***

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| 1. b | 1. | The three words on the FBLA and PBL emblems are \_\_\_.  a. Service, Education, and Leadership  b. Service, Education, and Progress  c. Service, Leadership, and Prosperity  d. Money, Fun, Rock’n Roll |
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| 2. c | 2. | FBLA-PBL Week is held each year during the month of \_\_\_.  a. November  b. March  c. February  d. May |
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| 3. c | 3. | Which of the following is **not** a goal of FBLA-PBL?  a. Develop competent, aggressive business leadership  b. Strengthen the confidence of students in themselves and their work  c. Promote the adoption of free enterprise around the world  d. Encourage scholarship and promote school loyalty |
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| 4. a | 4. | The first FBLA chapter was chartered in what state?  a. Tennessee  b. Rhode Island  c. Mississippi  d. Arkansas |
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| 5. b | 5. | Develop \_\_\_, prepare for useful citizenship and foster patriotism.  a. charisma  b. character  c. confidence  d. responsibility |
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| 6. d | 6. | Assist students in the establishment of \_\_\_ goals.  a. career  b. educational  c. future  d. occupational |
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| 7. c | 7. | The new name for FBLA-PBL’s March of Dimes project is \_\_\_.  a. Mission HELP  b. Project HELP  c. Mission LIFT  d. Project HOPE |
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| 8. b | 8. | In 1937, the concept of FBLA was developed by \_\_\_.  a. Harry Anderson  b. Handen L. Forkner  c. Harold L. Franken  d. Hamption L. Folks |
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| 9. c | 9. | The first FBLA State Chapter was \_\_\_\_.  a. Florida  b. Wisconsin  c. Iowa  d. Ohio |
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| 10. c | 10. | The official colors of FBLA-PBL are \_\_\_.  a. navy blue and yellow  b. white and blue  c. blue and gold  d. red and white |
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| 11. d | 11. | Which of the following is **not** an official publication of FBLA-PBL?  a. FBLA Adviser’s Hotline  b. The PBL Business Leader  c. Tomorrow’s Business Leader  d. Business Leaders of Tomorrow |
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| 12. d | 12. | The land for the FBLA-PBL national center was purchased through a grant from the \_\_\_.  a. General Motors Corporation  b. McDonald’s Corporation  c. Ford Motor Company Foundation  d. Conrad Hilton Foundation |
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| 13. a | 13. | What is the first stanza of the FBLA-PBL Creed?  a. “I believe that education is the right of every person.”  b. “I believe that education is the right of every man.”  c. “I believe that education is important.”  d. “I believe that education should be free.” |
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| 14. a | 14. | What are the three categories of competitive events?  a. Individual, Team, and Chapter  b. Group, Member, and Team  c. Chapter, Member, and Team  d. Individual, Group, and Chapter |
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| 15. d | 15. | The chapter officer that presides over and conducts meetings is typically the \_\_\_.  a. secretary  b. treasurer  c. parliamentarian  d. president |
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| 16. c | 16. | The chapter officer that assists the president I the discharge of duties and presides at meetings in the absence of the president is typically the \_\_\_.  a. secretary  b. treasurer  c. vice-president  d. president |
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| 17. a | 17. | The chapter officer that prepares and reads the minutes of meetings is typically the \_\_\_.  a. secretary  b. treasurer  c. parliamentarian  d. president |
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| 18. a | 18. | What does ACTE stand for?  a. The Association for Career and Technical Education  b. The Association of Community and Technical Education  c. The Association for Community Service and Technological Advancements for Education  d. None of these |
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| 19. b | 19. | When was the FBLA-Middle Level Division established?  a. 1998  b. 1994  c. 1985  d. 1980 |
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| 20. c | 20. | Pending questions from the late meeting are called \_\_\_.  a. Old Business  b. New Business  c. Unfinished Business  d. General Orders |
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| 21. d | 21. | The source for official FBLA resources, emblematic items, publications, and study materials is the \_\_\_\_.  a. FBLA-PBL Store  b. Incentives for Industry  c. FBLA-PBL Resource Center  d. FBLA-PBL MarketPlace |
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| 22. a | 22. | FBLA-PBL is divided into \_\_\_ administrative regions.  a. five  b. four  c. six  d. seven |
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| 23. d | 23. | What is FBLA-PBL’s official parliamentary authority?  a. Robert’s Rules of Order  b. The Chapter Management Handbook  c. The Meeting Guide  d. Robert’s Rules of Order-Newly Revised |
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| 24. d | 24 | What does CTSO stand for?  a. Community and Technical Services Organization  b. Career and Telecommunications Student Organization  c. Computer Technology Student Organization  d. Career and Technical Student Organization |
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| 25. a | 25. | A formal proposal by a member suggesting that the assembly take a certain action is called a \_\_\_.  a. motion  b. debate  c. division  d. question |
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| 26. c | 26. | Who is the founder of FBLA-PBL?  a. Edward D. Miller  b. Monty Rhodes  c. Hamden L. Forkner  d. Dorothy L. Travis |
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| 27. a | 27. | What are the membership divisions of FBLA-PBL, Inc.?  a. FBLA, FBLA-Middle Level, PBL, and Alumni  b. Active, Honorary, Honorary Life, and Professional  c. FBLA, FBLA-Middle Level, PBL, and Honorary  d. FBLA, FBLA-Middle Level, PBL, and Professional |
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| 28. a | 28. | “I promise to use my \_\_\_ to make \_\_\_ a better place for everyone” as stated in the FBLA-PBL Creed.  a. abilities, the world  b. responsibilities, my school  c. education, the world  d. opportunities, the community |
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| 29. b | 29. | The Code of Ethics states “I will \_\_\_\_ accept responsibility and duties.  a. cheerfully  b. willingly  c. eagerly  d. sincerely |
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| 30. d | 30. | The FBLA-PBL National Center is located in \_\_\_.  a. Washington, DC  b. New York, NY  c. Baltimore, MD  d. Reston, VA |
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| 31. a | 31. | PBL stands for \_\_\_  a. Phi Beta Lambda  b. Pi Beta Lambda  c. Psi Beta Lambda  d. None of these |
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| 32. b | 32. | National elected officers of FBLA include which of the following?  a. President, 5 Vice Presidents, Secretary, Treasurer, Reporter  b. President, 5 Vice Presidents, Secretary, Treasurer  c. President, 1 Vice President, Secretary, Treasurer, Parliamentarian  d. President, 1 Vice President, Secretary, Treasurer |
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| 33. d | 33. | The words “… to profit from my mistakes and take suggestions and criticisms direction toward the improvement of myself and my work” are taken from the FBLA \_\_\_.  a. Creed  b. Goals  c. Pledge  d. Code of Ethics |
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| 34. c | 34. | The Code of Ethics states “I will be ….”  a. honest and trustworthy  b. honest and reliable  c. honest and sincere  d. honest and truthful |
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| 35. True | 35. | True/False: The last goal of FBLA is to “Facilitate the transition from school to work.” |
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| 36. True | 36. | True/False: In order to achieve the goals of FBLA, members should understand the America business enterprise. |
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| 37. True | 37. | True/False: Local chapters are charters by the national association and operate under the supervision of a state chapter. |
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| 38. False | 38. | True/False: Judges in the performance events do not consider dress code in their evaluations. |
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| 39. a | 39. | The FBLA-PBL \_\_\_ begins with “I solemnly promise…”  a. Pledge  b. Creed  c. Code of Ethics  d. Goals |
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| 40. b | 40. | How many believe statements are in the FBLA-PBL Creed?  a. 8  b. 7  c. 9  d. 6 |
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| 41. d | 41. | “Encourage \_\_\_ and promote school loyalty” is one of the goals of FBLA.  a. academics  b. citizenship  c. professionalism  d. scholarship |
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| 42. b | 42. | I believe every person should take responsibility for carrying out assigned tasks in a manner that brings credit to self, \_\_\_, school, and community.  a. society  b. associates  c. family  d. acquaintances |
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| 43. b | 43. | According to the FBLA goals, students will “Strengthen the confidence of students in themselves and their \_\_\_.  a. skills.”  b. work.”  c. leadership.”  d. projects.” |
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| 44. c | 44. | The dress code must be followed by \_\_\_.  a. members  b. members, advisers, guests, and hotel personnel  c. members, advisers, and guests  d. members and advisers |
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| 45. b | 45. | The official FBLA-PBL Website is at dot \_\_.  a. com  b. org  c. net  d. edu |
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| 46. c | 46. | In order for a meeting to be conducted, which two officers must be present?  a. President and treasurer  b. President and vice president  c. President and secretary  d. President and parliamentarian |